

# New Business Submission Checklist

To ensure that your application for group insurance is processed correctly and in a timely manner we will need the following:

- Application for Group Insurance Please review application and verify that it has been completed in its entirety.
- Check for first month's premium (based upon information from the sold proposal), payable to Standard Insurance Company (for New York sitused cases -- Standard Life Insurance Company of New York)
- Copy of "Sold" Proposal and any supporting documentation
- Complete Census including employees' First and Last name, Date of Birth, Date of Hire, Occupation, Social Security # (if list billing), Insured Earnings, and Gender. Voluntary or contributory coverages will require enrolled benefit information and/or enrollment forms. Please email to your sales representative in an Excel compatible format.
- **Prior Carrier policy and a copy of their most recent billing statement** for takeover groups only

Other completed forms, if applicable:

- □ Reports Online Agreement □ Medical History Statements
- □ STD FICA Service Agreement □ Cobra Agreement

Group Information:							
Legal Name of Policyholder:							
(Legal Name of Policyholder must match name on the group Application)							
Executive Correspondence Contact:							
Administrative/Claims Contact:							
E-Services Administrative Email address	s:						
Administrative/Claims Contact phone number and address if different from Policyholder's:							
Is the Billing contact and Billing address	the same as t	he Administrative conta	act? □Yes □ No				
If No, please provide Billing contact's na							
In No, please provide bining contact's ha	me, address,						
ERISA Plan # (s): Life		STD	Dental				
(Needed for groups over 100 lives)							
Employer Tax ID #							
Affiliator							
Affiliates - □ Yes or □ No If yes, please provide the following information for all affiliates to be included: Full Legal Name:							
Address City State Zin:							
Address, City, State, Zip: Tax ID #: Nature of Business:							

Definition of a Member - Describe the person to be insured. Include separate descriptions if they vary by coverage.
□ All active employees and partners (if partnership) regularly working 30* (or) more hours per week.
□ All active employees and partners (if partnership) regularly working 30* (or) more hours per week that
participate in the employer sponsored medical plan.
Other (include "hours per week" requirement)

(\*NOTE: Rates may vary if member definition covers employees who work less than 30 hours per week) <u>Employer Contributions</u> - Does Employer pay 100% of premium for each coverage being requested? <u>If NO</u>, what percentage of premium does the Employer pay? Please provide details for each coverage

requested

### Form of Organization - select one

C-Corporation	Partnership
S-Corporation	School District
Government Unit / Public Unit	Sole Proprietorship
Limited Liability Company	Trust
Association	Other (please describe)

### Eligibility Waiting Period for current employees:

- □ All are eligible regardless of length of service
- □ Only those who have satisfied the waiting period as selected below are eligible.

#### Eligibility Waiting Period for New Employees: (hired after effective date)

- □ First of the Month coinciding with or next following \_\_\_\_ days as a member.
- □ First day after \_\_\_\_ days as a member .
- **□** First day of the month coinciding with or next following becoming a member.
- □ No waiting period.
- □ Tied to Medical plan. Medical plan waiting period \_\_\_\_ days.
- **O** Other (if different EWP for each coverage or Class requested please describe in detail):

Credit Time Served (Part-Time employees to Full-Time employees) Details:

**Definition of Earnings** – Earnings definition will automatically include base salary, commissions averaged over 12 months, shift differential pay, Internal Revenue Code 401(k), 403 (b), or 456 deferred compensation, executive nonqualified deferred compensation and contributions to fringe benefits under an Internal Revenue Code Section 125 plan.

- Normal wording as stated above.
- All of the above except commissions.
- Base salary only (does not include commissions or shift differential)
- **G** S-Corporation/Limited Liability Wording
- □ If any other compensation is to be included or excluded, please describe.
- □ Include Bonuses averaged over 36 months. Bonuses included in the census? □ YES □ NO If no, please provide a census including bonus information.

Does Definition of Earnings vary by coverage? If so, please describe below:

Plan Year Ends on: Month: \_\_\_\_\_ Day:\_\_\_

Billing Type - Check One: □ List Billing □ Self-Admin Billing (groups with 100 or more lives will be Self-Admin) Should the billing be separated by departments and/or divisions? □ YES □ NO If yes, please provide details and indicate on census for each employee.

# Certificates: \*\* Hidden Schedules or Separated by Class? If so, please provide details:

Broker Information: Necessary information for all individuals/firms receiving commissions.

Broker: Firm: Address: Phone: Fax:		
Commissions paid to: Appointed with Standard?	☐ Individual ☐Yes	□ Firm □No
SPLIT:%		
Broker: Firm: Address:		
Phone:		
Fax:	□ l.a. all: .!.ala.l	
Commissions paid to:	Individual	⊔ Firm

## Additional Comments: